



TE Professional Development Center Course Schedule May ~ July 2026

S#	Course Title	Overview	Duration	Months	Fee
1	Tokenization of Carbon Credits	A specialized workshop on the convergence of carbon markets, climate finance, and blockchain. Participants gain practical exposure to carbon credit generation, verification, tokenization, and trading—including smart contracts, MRV protocols, and carbon marketplaces. Delivered in collaboration with SABZA.	4 Days 4 Hrs each	May & June	80,000
2	Certified Logistics & Supply Chain Professional (CLSP)	A certificate program in Logistics Management covering transportation, warehousing, inventory control, and distribution to build practical skills and improve organizational performance.	4 Months 2 classes per week 3 hr	May, June and July	50,000
3	Certified Training Professional	The Certified Training Professional (CTP) is a premium, practice-focused certification equipping trainers with modern methodologies, neuroscience-based approaches, and real-world facilitation skills to design and deliver high-impact learning. Ideal for L&D professionals across corporate, academic, and professional settings.	12 weeks 2 classes per week	May, June and July	32,000
4	Certified Image Consulting & Professional Grooming Program	An intensive program on building a powerful personal and professional image—covering corporate dressing, grooming, body language, international etiquette, stress management, and digital personal branding.	4 Classes 6 hrs each	May and July	60,000
5	Certified Managerial Excellence Program	The Certified Managerial Excellence Program (CMEP) is a comprehensive, practice-driven certification designed to prepare managers for real-world responsibilities. It focuses on how managers actually experience work — managing pressure, people, performance, and decisions — while strengthening core managerial capabilities.	5 Days 6 hrs each	May, June and July	28,000

6	Leadership During Economic Instability	The instructor is a professional trainer and psychologist specializing in leadership development, organizational behavior, and decision-making under uncertainty. With experience in professional training and psychological consultation, the instructor integrates behavioral science with leadership strategies to help professionals manage crises, workplace stress, and organizational transitions.	5 session 3 hrs each	May and July	32,000
7	Executive Emotional Intelligence & Influence Mastery	A course on executive emotional intelligence and influence mastery—covering emotional awareness, self-regulation, empathy, and strategic communication to enhance leadership effectiveness, decision-making, and organizational culture.	5 session 3 hrs each	June	32,000
8	Certified Administration and Operations Management Professional (CAOMP)	A flagship program that transforms admin roles from support functions to core operational infrastructure, preventing costly failures through robust systems and strategic knowledge.	4 weekend Classes 6 hrs each	May, June and July	26,500
9	Building High Performing Teams	An experiential team building workshop using Colored Brain Communication Inventory (CBCI) and Directive Communication (DC) psychology. Discover genetic brain processing styles, leverage diverse team strengths, and resolve conflict, blame culture, low motivation, and poor cooperation. Suitable for all levels and industries.	2 days	May, June and July	5,000
10	Psychology of Buying Decisions - Buying Motives	This practical sales course helps participants understand the psychological forces that drive customer buying decisions. It shifts selling from product features to customer motives—enabling sales professionals to engage customers more effectively, handle objections confidently, and build stronger, trust-based relationships. Participants learn that customers buy value, reassurance, and solutions—not products—and how to translate buying motives into persuasive sales conversations.	2 days	May, June and July	8,000

11	Sexual Harassment at Workplace	An interactive seminar on workplace harassment and gender sensitivity—covering legal compliance, prevention strategies, and actionable solutions through expert insights and case studies.	One Day 6 Hrs	May, June and July	20,000
12	Integrated Sales Leadership Program (ISLP)	The Integrated Sales Leadership Program (ISLP) transforms frontline sales managers from supervisors into strategic leaders. Through a blend of strategy, people leadership, and execution excellence, participants learn to lead high-performing teams, own their markets, and drive sustainable results.	2 Days 3 hr weekdays classes	May, June and July	12,000
13	How to lead with confidence	This highly interactive two-day Leadership Program for New Managers and Teams is based on the Hero's Way Leadership Development Model, incorporating Directive Communication (DC) psychology.	2 days 3 hrs each	May, June and July	5,000
14	Master the Art of Thinking, Decision-Making & Creativity	This program trains executives to master the three pillars of effective leadership: thinking, decision-making, and creativity. Participants learn to recognize hidden biases, apply inductive and deductive reasoning to uncover customer needs and market gaps, and break through creative blocks to build learning organizations that outperform the competition. Not just a training—a transformation in how you think.	One Day 3 hrs	May, June and July	5,000
15	Critical Thinking in Decision-Making & Learning	A 2-day interactive workshop designed to strengthen critical thinking skills for better decision-making, deeper learning, and confident action in complex and uncertain environments.	2 Days 3hrs each	May, June and July	8,000